



PCI – It Never Ends!

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Palm POS PCI Status



- Pinnacle Palm POS is PCI compliant!
- Palm POS continues to evolve with the PCI DSS:
 - Palm passed its first PABP audit in 1997
 - All NIMs have been updated to be PA-DSS compliant
 - The first v2 PA-DSS audit will be Summer 2011
- Pinnacle PCI audits are limited to the POS environment and include Palm, Journal Manager, Pharos and NIM
- Palm POS added security enhancements several years before PCI compliance was mandated
- Fundamental open architecture of Palm made adding PCI enhancements easier than if we used a proprietary architecture

Pinnacle and Data Security



- Pinnacle Palm POS is PCI compliant.
- Other security areas of focus besides the POS environment:
 - Remote access and support
 - QA lab
 - Privacy trends
 - Partner with security experts

About Omega and ATC



- 20 year history of performance in QSR, retail , C-store and Petroleum
- Pinnacle Partner for Data Security and Compliance
- Participating Organization in the PCI council
- Omega systems and services – widely used in the market
- NACS Data Security committee
- SIGMA sponsor and focus on PCI compliance
- 6D Data Security process

PCI DSS: It's about Data Security



- Data security is the means of ensuring that data is kept safe from **corruption** and access to it is suitably **controlled**.
- Data security helps to ensure **privacy**. It also helps in **protecting personal data**.
- It's about protecting data at your company.
- De-scoping may help you pass PCI Compliance; you are still vulnerable with Data Security.
- 12 major areas of compliance requirements – it's the minimum not the maximum, essentially 287 specific controls.

Why bother with Data Security



It's all about Protecting Your Stores – wake up!

- ✓ It's about securing your networks and infrastructure
- ✓ It's about securing applications and databases
- ✓ It's about ensuring business continuity
- ✓ It's about minimizing risk of a breach
- ✓ It's about systems auditing and forensics
- ✓ It's about quickly recovering from an incident
- ✓ It's about being constantly on the vigil
- ✓ It's about making sure that you as a merchant are in control over your destiny – not MOCs, card brands or acquiring banks
- ✓ It's not about de-scoping
- ✓ It's not about encrypting card numbers or filling out forms
- ✓ It's not about just firewalls and segmentation

What should you be concerned about?



**Don't confuse filling out a form with PCI DSS
- 287 controls need to be addressed**

See what you will need to sign...



Part 3a. Confirmation of Compliant Status

Merchant confirms:

- PCI DSS Self-Assessment Questionnaire C, Version *(version of SAQ)*, was completed according to the instructions therein.
- All information within the above-referenced SAQ and in this attestation fairly represents the results of my assessment in all material respects.
- I have confirmed with my payment application vendor that my payment system does not store sensitive authentication data after authorization.
- I have read the PCI DSS and I recognize that I must maintain full PCI DSS compliance at all times.
- No evidence of magnetic stripe (i.e., track) data², CAV2, CVC2, CID, or CVV2 data³, or PIN data⁴ storage after transaction authorization was found on ANY systems reviewed during this assessment.

Part 3b. Merchant Acknowledgement

[Redacted]	[Redacted]
<i>Signature of Merchant Executive Officer</i> ↑	<i>Date</i> ↑
[Redacted]	[Redacted]
<i>Merchant Executive Officer Name</i> ↑	<i>Title</i> ↑
[Redacted]	[Redacted]
<i>Merchant Company Represented</i> ↑	

Important Areas to Pay Attention



- ✓ External scanning
- ✓ Internal scanning
- ✓ Secure encrypted remote control – 2 FA
- ✓ Patch management – regularly done and tracked
- ✓ Malware / Anti-Virus Protection – must run and keep it up-to-date – logging is required
- ✓ Network Segmentation – limits scope and reduces risk
- ✓ No cardholder data retained in the clear – you need to validate this
- ✓ Wireless intrusion detection
- ✓ Logging – the reason why this is important

Why is logging important?



- Multi-store environments where systems are remotely managed depend on proactive alerts – you need to get help
- Other logs such as system event logs patch history, application version validation, local policies, Firewall, AV, FIM are required for PCI DSS and for forensics in the event of a breach
- Centralized consolidated logs from multiple locations allows you to meet PCI DSS requirements

Why a Firewall/Router with Segmentation is not enough?



- A fully compliant solution for your business must address the controls required by PCI DSS – 287 controls
- Internal scanning
- File integrity monitoring, patching, Anti Virus
- Card data discovery
- Personal data of customers
- Real-time monitoring, anti-virus, and comprehensive logging
- 2FA-based remote control – not just remote access
- Comprehensive reporting
- May also fall short in validating – proof of compliance
- Wireless Intrusion Detection
- Who will check the checker? How will you know that your firewall is safe?

Leaving out the back office means leaving the backdoor open



- Back office is often the entry point for remote control
- Multiple applications are housed in the same PC
- Connected to the second line
- Pulls data from POS machines
- Temporary access to the POS machines
- Contains personal information
- Home office sends data to these machines
- May have the loyalty system – personal data
- Often unprotected
- Least maintained system – patching, AV, etc not maintained



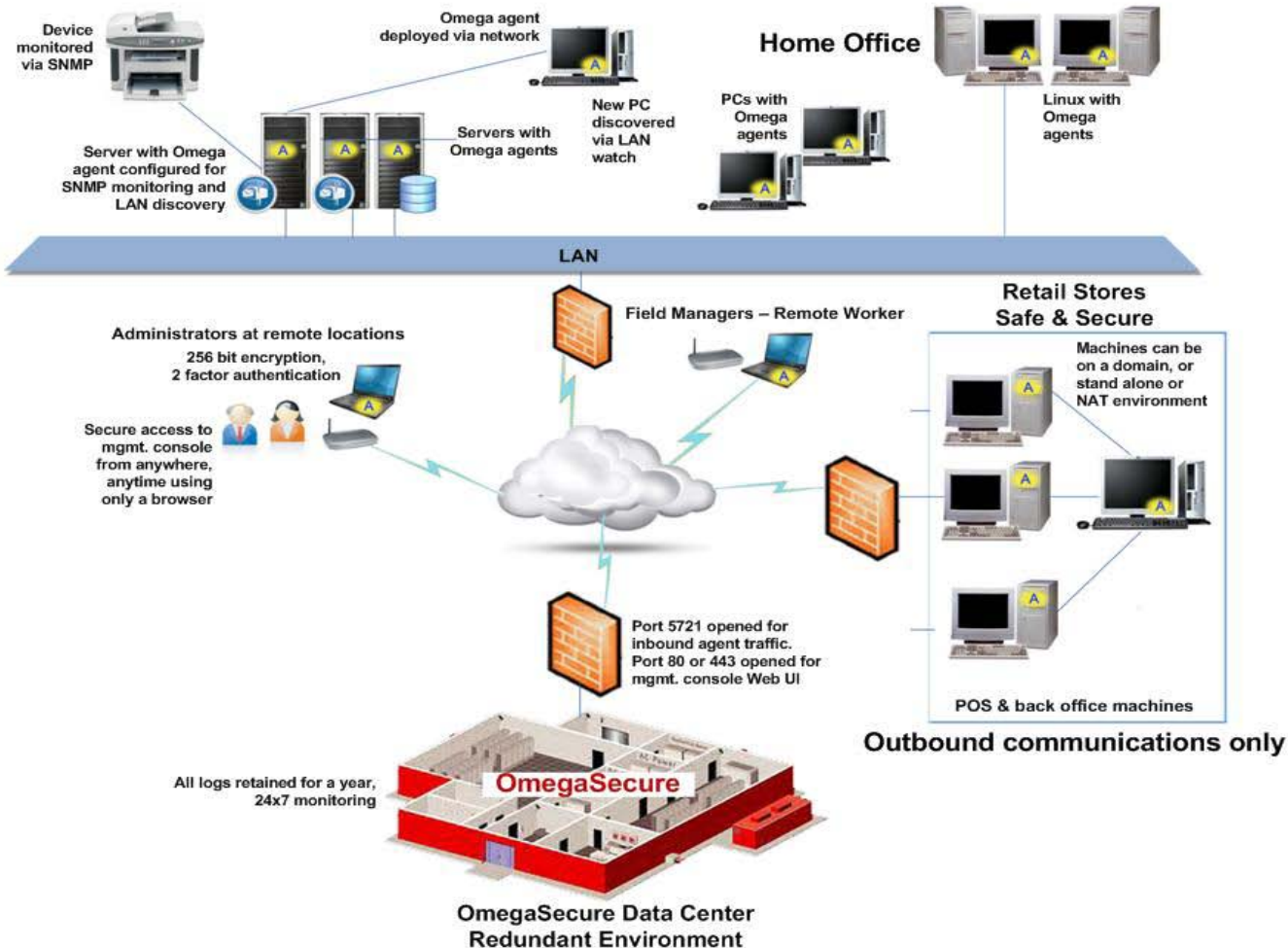
Two solutions for Data Security and Compliance

- OmegaSecure™ - A managed Service hosted at a secure data center – we do all the heavy lifting
- OmegaManager™ – system installed at the customer's data center – you manage it. Scalable and reliable
- Monitoring, remediation, logging and reporting
 - ✓ Omega addresses these areas to keep customer secure, every day – Patching, WID, POS logging, File Integrity monitoring (FIM), firewall logging, secure remote control and more
- Developing and implementing information security policies
 - ✓ Omega offers professional services to assist customers complete SAQs

Omega Data Center



OmegaSecure Framework For Total PCI Compliance and Data Security



- SAS 70 Type II certified
- Bank of America PCI audits
- Monitored 24/7
- Redundant architecture
- Continuous availability

Should you worry about a breach?





Recent Burger King Franchisee story



- 21 restaurants – Missouri & Illinois
 - Multiple breaches over a year ago
 - 2 forensic audits just with Visa
 - 5,000 dollars per month fines levied by Visa
 - Master Card may levy lump sum fine
 - Consumed the attention of the whole company
 - Over \$250,000 spent so far (as of April 2011)
 - Now considered a Level 1 merchant – 4 years
 - Going out of business was a real possibility
 - Could not see an end to the nightmare



How did they recover?



- Upgraded their POS and back office systems to the latest PA-DSS compliant versions
- OmegaSecure and Security Strategists do all the heavy lifting to completely monitor, log, report and maintain compliance – reviewed by QSAs
- Small footprint Omega agents deployed on all systems
- Fines stopped after these steps were completed
- Instituted policies internally to be in compliance

The Sony logo is displayed in a white box on a blue background.

A Developing Story Breached on April 21, 2011



- 77 million customer records
 - Loss of personal data and card data
 - US Govt. wants to know when and how the breach was discovered, when it informed authorities and account holders
 - What steps Sony is taking to address the breach
 - Hearing on proposed data security legislation – Federal
 - Non-public personal information protection is far beyond PCI
 - Be very worried about Federal and State laws affecting customer information

What are you going to do?



- If a customer calls and says she suspects someone fraudulently used her card information at a specific store
- If there is a breach at one of your stores
- If you have to get a PCI audit done
- If the state laws require you to protect customer information

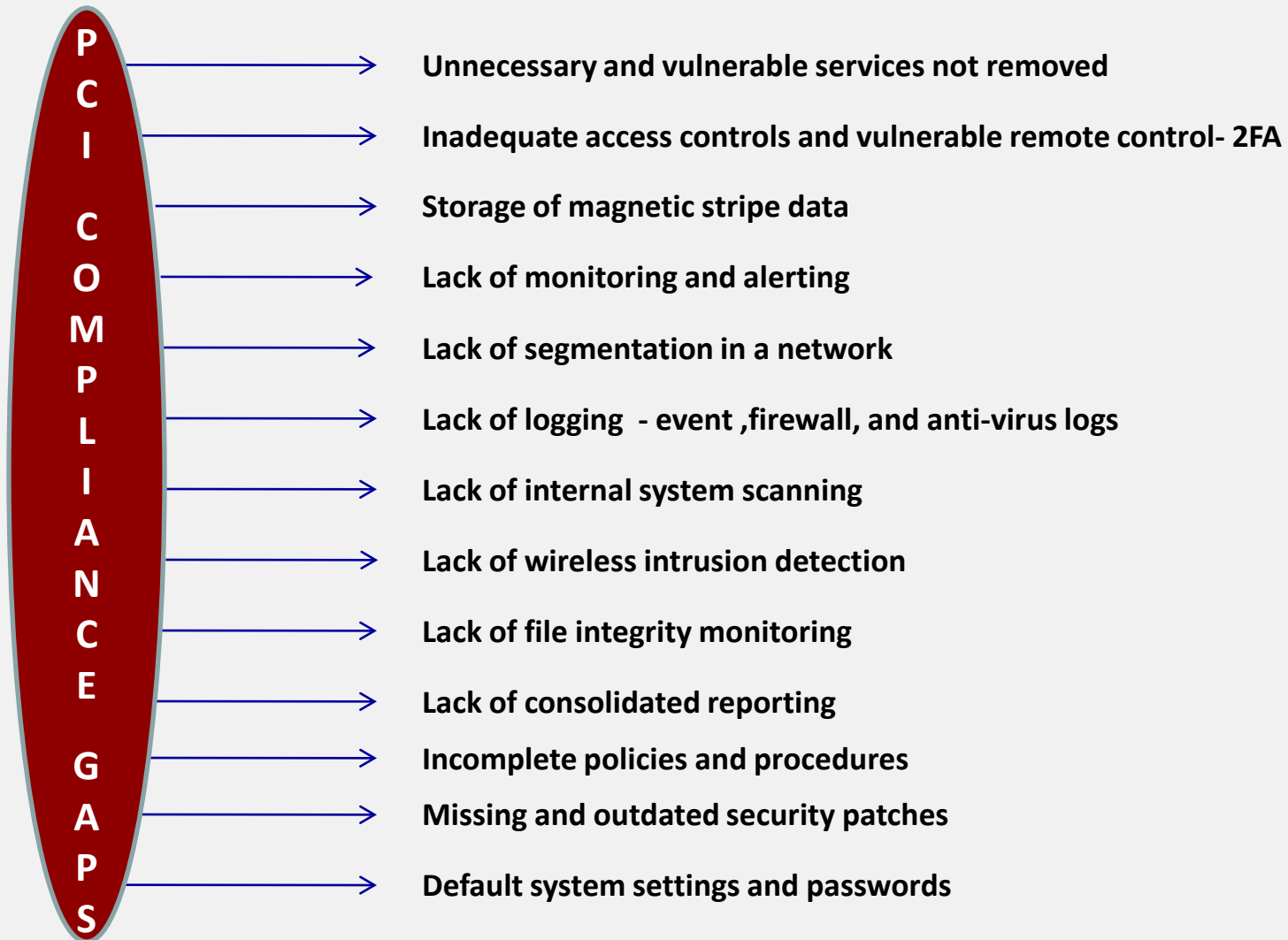
Are you going to check your SAQ C for answers?

When a breach occurs...



- QIRAs (Qualified Incident Response Assessor) don't look at SAQs – they go to PCI DSS for determination of breach
- 287 controls
- No proof – means no compliance
- Evidentiary support takes time to build
- You as a merchant will need to be prepared
- Multi-store environments are at high risk

Common Gaps



How To Ensure You'll Always Be Compliant?



■ Traps to Avoid

- ✓ Treating PCI as a technology checklist – its not a check box game
- ✓ Focusing on the cost of PCI compliance tools
- ✓ Not practicing PCI all year long
- ✓ Failing to look at the whole picture
- ✓ Getting the auditing process started too early
- ✓ Taking systems out of scope to limit your work
- ✓ Focus on validation of compliance – proof



Case Study



- Level 2 merchant
- 103 stores
- Using Palm and Oasis
- Needed to become truly PCI compliant quickly with a team of security experts behind it
- Wanted to remain compliant
- Implemented OmegaSecure – for internal scanning logging, reporting, patching, anti-virus, remote control and updates
- All Omega agents up and running within 2 months
- No disruption to any store
- No hardware changes to any store
- Single pane secure console for access to all stores, logs, and reports





Honey Farms

Case Study



- 35 locations in MA
- Using Palm and Oasis
- Were far from compliance
- No remediation, logging, secure remote control, alerting or reporting
- Implemented Omega
- Ed Freels – very data security conscious
- All systems are now secure and compliant
- Total control over all stores and processes
- Single pane of glass for all data security issues



PCI is an ongoing journey



- You cannot achieve it overnight and you are never done – applications, systems, infrastructure and policies
- No reduction in limiting the requirements to be compliant with PCI DSS – yes all 287 controls
- You still agree to be fully compliant with PCI DSS – attestation of compliance - know what you are signing
- Things change – Feds, State, Industry mandates, FTC are all intertwined
- POS vendors, network services, systems management, managed security all need to work together

Security and Compliance



- Focus on data security and PCI compliance will fall out of it
- Remediation of problems in a proactive manner is essential for data security
- Get help – there are heavy lifting requirements
- Filling out a form is not the end goal
- Single pane of glass for data security is now possible and affordable

What makes Omega remarkable?



- Omega is all about Data Security - Single pane of glass solution that is designed on the unique needs of your business
- Only solution to offer you two options - managed service or installed in-house
- Full remediation process to fix the problems that are found
- Addresses all merchant levels
- Requires no changes to your network
- With broadband or VSAT
- Security Strategists who will hold your hand
- 6D - our six step compliance process to get your to compliance
- File Integrity Monitoring - auto learning and non- intrusive
- Credit Card Data Discovery - automated with secure remediation
- True Wireless Intrusion detection

Getting Started with Omega



- Engage in a 30 minute discovery call
- 90 minute diagnostic meeting with Security Strategist
- Omega team presents detailed design
- Omega solution is delivered
- Security Strategists assist in documentation and developing policies
- Display Omega Safe & Secure™ stickers in all your stores

Questions?



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